LocumTenens.com conducted its Annual Compensation and Employment Survey in the later part of 2014. Survey respondents represent physicians who practice on a locum tenens basis as well as those with permanent salaries.

In this year’s Your Voice Matters section, we asked physicians to weigh in on quality outcome metrics, patient satisfaction and how new measurements may impact their compensation.

This report includes compensation and employment statistics for the field of primary care.

**Respondent Demographics:**

- **by region:**
  - Northeast: 24%
  - Southeast: 21%
  - Midwest: 21%
  - Southwest: 14%
  - West: 10%

- **years in practice:**
  - 5 or less years: 31%
  - 6–12 years: 19%
  - 13–20 years: 11%
  - 21–30 years: 11%
  - more than 30 years: 8%

- **employment status:**
  - employee: 59%
  - independent practice: 21%
  - locum tenens or independent contractor exclusively: 5%
  - unemployed: 3%
  - resident/fellow: 5%
  - retired: 3%

- **career choices:**
  - different career (non-healthcare): 20%
  - different career in healthcare: 14%
  - different specialty: 13%
  - change nothing/the same career path: 48%

- **next job change:**
  - in the next 6 months: 33%
  - 6 months–1 year: 27%
  - 1–2 years: 11%
  - 2–3 years: 8%
  - no plans at this time: 3%

**At a glance**

- 33% pediatrics; 18% internal medicine
- 49% family practice
- 91% board certified; 6% board eligible
- 70% male; 30% female
- 16% are employed at a hospital
- 27% clinic/community health center; 32% group practice
- 40% have worked on a locum tenens basis
- 55% have not but may consider locum tenens in the future

**2014 Average Annual Primary Care Physician Salary:**

- Pediatrics: $167,425
- Internal Med.: $212,258
- Fam. Practice: $194,158

LocumTenens.com conducted its Annual Compensation and Employment Survey in the later part of 2014. Survey respondents represent physicians who practice on a locum tenens basis as well as those with permanent salaries.

In this year’s Your Voice Matters section, we asked physicians to weigh in on quality outcome metrics, patient satisfaction and how new measurements may impact their compensation.

This report includes compensation and employment statistics for the field of primary care.

We asked primary care physicians, “considering your career, if you had to do it over again, what would you do differently?”

**2014 Average Annual Primary Care Physician Salary:**

- Pediatrics: $167,425
- Internal Med.: $212,258
- Fam. Practice: $194,158

LocumTenens.com conducted its Annual Compensation and Employment Survey in the later part of 2014. Survey respondents represent physicians who practice on a locum tenens basis as well as those with permanent salaries.

In this year’s Your Voice Matters section, we asked physicians to weigh in on quality outcome metrics, patient satisfaction and how new measurements may impact their compensation.

This report includes compensation and employment statistics for the field of primary care.

We asked primary care physicians, “considering your career, if you had to do it over again, what would you do differently?”
We asked physicians to give us their perspectives on quality outcome metrics and patient satisfaction, ratings and how those things are impacting their competition.

Physicians indicated if their compensation had been re-structured to be weighted by quality patient outcomes:
- Yes: 16%
- No: 61%
- Don’t know: 13%
- N/A: 10%

Physicians who indicated if their compensation had been re-structured to be weighted by patient satisfaction scores:
- Yes: 11%
- No: 65%
- Don’t know: 13%
- N/A: 11%

Most physicians had their compensation re-structured around bonus incentives.

Physician Opinions on Reimbursement Based on Quality Outcomes Instead of Patient Volume:

- Think quality-based reimbursement will improve patient outcomes: 40%
- Think quality-based reimbursement will not improve patient outcomes: 30%
- Are unsure: 20%
- 0%

“One would hope that with improved attention/increased contact time there will be a decrease in all morbidity and mortality.”

“Patient satisfaction has little to do with patient outcomes.”

“Focus on quality in general improves outcomes, even if those outcomes are hard to measure.”

Methodology:
Invitations for the survey were emailed to a database totaling 88,680, which included physicians and CRNAs who have been placed by LocumTenens.com and those who have not. Respondents to all surveys were self-selected and spanned all 50 states and medical/surgical specialties. The survey yielded 2,963 respondents. The error range for this survey was +/- 3 percent at a 95 percent confidence level.

About LocumTenens.com:
LocumTenens.com is a full-service staffing firm serving physicians, CRNAs, NPs and PAs searching for locum tenens and permanent job opportunities, as well as healthcare facilities looking to solve employment shortages. Experienced recruiters focus on the following high-demand specialty areas: anesthesia, emergency medicine, obstetrics and gynecology, neurology, psychiatry, primary care (internal medicine, family practice, pediatrics and hospitalist), psychology, radiology, medical oncology, radiation oncology, urology, surgery and most surgical sub-specialties. The operator of the largest internet job board for the locum tenens industry, LocumTenens.com provides job-seeking providers direct access to thousands of jobs, in all specialties, posted directly by facilities and agencies nationwide. Whether you want to work with an agency recruiter, or conduct your own online search, LocumTenens.com is obsessively dedicated to assisting with your search.